



LOCAL CONTENT PROCUREMENT CONFERENCE

RIGWORLD INTERNATIONAL SERVICES LTD

Presenter: Ernest Gyamposu

Position: Senior Buyer



Who we are

- Rigworld International Services Limited is an upstream Oil and Gas Service Company, whose vision is to become a leading service provider with an impeccable record of excellence and efficiency in oil and gas service delivery to all our clients in Ghana and West Africa



Our Vision & Mission

Our VISION

Setting the standard in indigenous drilling business.

Our Mission

To provide impeccable service to meet stakeholder expectations.



Services

Marine & Offshore Procurement

Warehousing

Inspection & Testing

Scaffolding

Rope Access



Major Clients

Maersk Drilling

Modec

ENI

Technip

Ropetech Ghana



Opportunities for 2018

Due to the current JV we have with Maersk Drilling (Maersk Rigworld) and the new rig in operation (Maersk Venturer) as well as other projects to be embarked upon by Rigworld, below are a few of the many opportunities available for the year 2018 with Rigworld.

- Fumigation services
- Forklift, cranes / heavy duty machinery rentals / sales
- Gas / Fuel Supply
- Procurement of offshore / onshore consumables
- Office Consumables
- Scaffolding
- NDT services
- IT gadgets



The Procurement Process

Below is the Procurement process for Rigworld.

- Identify Goods or Services Needed
- Explore and selection of vendors
- Vendor Evaluation Process (Vendor Forms for assessment)
- Submission of Quotes
- Creation of Purchase Order
- Delivery to the Logistics base / Office
- Receipt of Invoice, delivery notes / other relevant documents
- Payment for goods / services



Oracle Implementation & Benefit to Suppliers

With the implementation of Oracle Software, it automates the procurement process and is of great benefit to our suppliers some of which are outlined below

- Online vendor registration is automated
- Suppliers can monitor their due invoices / payment
- Interact with the procurement team online
- Submission of bids to RFQ's / tenders online
- Frequent checks online for any latest RFQ's



The Tendering Process

- Open

One stage process open to all interested parties subject to minimum standards / requirements

- Restricted

Two stage process:

- Candidates are prequalified based on published selection criteria in relation to e.g. Economic & Financial Standing; Technical and/or Professional ability; Quality Assurance Standards; Suitability to pursue professional activity, etc
- Prequalified candidates are invited to submit tenders based on the requirements and assessed against the published award criteria



Tender Evaluation Options

Lowest Cost

- normally subject to compliance with minimum standards / criteria

MEAT – most economically advantageous tender

- Ultimate Cost (Price, running costs, etc
- Technical Merit
- After sales service & technical assistance

Key Principles of Public Procurement Tendering

- Transparency
- Equal Treatment
- Efficiency
- Proportionality





Q&A



THANK YOU.

